THE INSIDE STORY

We’re celebrating 40 years of brightening the world and beautifying homes with the warmth of candlelight. Our strong roots in the “art of candle making” have earned us a reputation as a leading designer of luxury candles and artisan-made accessories. Our candles are hand poured in New York using fine fragrances that include essential oils and natural based waxes like soy, coconut and beeswax. Through careful engineering of quality components, our artisan-made candles maintain a clean burn and superior fragrance throw.

Our mission is to bring creatively designed, socially responsible products to market that will inspire your customers, while offering profitable products that help support your business. By making handmade products both domestically and internationally, we’re able to support artists and communities around the world.

We aim to build long-term relationships by providing excellent service, swift shipping, and superior quality that will keep customers returning to your business. We feel privileged to be your partner as we brighten the world together.

Thank you for joining us in celebrating 40 years of candle making in the USA.

- All the best, from all of us at Northern Lights
The path to wellness begins with a balanced space. 100% natural, our aromatherapy candles are made with a blend of coconut wax and essential oils. These artfully blended natural elements promote the well-being of mind, body and spirit. Be a positive influence.

AROMATHERAPY CANDLE
4 oz 100% Natural Boxed Candle
3.75” - Burns 25 hrs
$9.00 | Min 3 per fragrance
Unveil the ceramic shibori bowl from the uniquely designed canvas tote to find one of four distinct Indigo dye patterns. Inspired by the zen spa, our aromatherapeutic fragrances will transport your customers to a happy place. 50 hours of spa bliss.

**SHIBORI CANDLE**

13 oz Candle with Canvas Bag
4" - Burns 50 hrs

$14.50 | Min 3 per fragrance

**SHIBORI**

5 | Shibori

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**TRANQUIL**
Citrus, cucumber water & light florals with exotic woods

70170

**CLARITY**
Warm patchouli and oakmoss with cedar & clear musk

70172

**ENLIGHTEN**
Crisp green leaves with ripe yuzu, lemon zest & white sandalwood

70171

**HARMONY**
Cool ozonic and blood orange with wild wisteria & crystal amber

70173
ROCA

Roca ceramic bowls are hand-cast and painted with bold marbleized colors. Each candle is filled with luscious fruits and herbs inspired by the Mediterranean. This large 3-wick, 24 oz bowl burns well over 60 hours for prolonged enjoyment. A great vessel to repurpose.

**ROCA BOWL**
24 oz 3-Wick Candle
5.25" Wide x 4" Tall
Burns 60 hrs
$14 | Min 3 per fragrance

**KALAMATA LEAVES & CITRON**
Refresher blend of olive leaves, cyclamen & iced musk
$52652

**TROPICAL VETIVER & GRAPEFRUIT**
Coastal salt air with amber, vetiver, grapefruit & oakmoss
$52651

**LEMON PEPPERCORN & BASIL**
Green & citrus notes with light florals & fir needle
$52650

**CROCUS FLOWER & SPICE**
Spiced citrus notes with warm maple vanilla
$52653

**SEAGRASS + ALOE**
Wild aloe & ocean fern with aquatic flowers & driftwood
$52660

**COCONUT HUSK**
Warm coconut & almond milk with light citrus notes
$52662

**CYPRESS + SEA**
Cleansing notes of sheer cypress, water mint & sea moss
$52661

**DRIFTWOOD + SEA SALT**
Baltic sea salt with wild sage, bergamot & sun bleached driftwood
$52663

**ROCA BOWL**
24 oz 3-Wick Candle
5.25" Wide x 4" Tall
Burns 60 hrs
$14 | Min 3 per fragrance

The Windward Collection features a unique hand-blown vessel with an artisan-rolled rim. Made of recycled glass, this vessel is brimming with bubbles below the surface. No two artisan vessels are alike. The fragrances evoke the flora of the sea.

**WINDWARD**

**LEMON PEPPERCORN & BASIL**
Green & citrus notes with light florals & fir needle

**KALAMATA LEAVES & CITRON**
Refresher blend of olive leaves, cyclamen & iced musk

**CROCUS FLOWER & SPICE**
Spiced citrus notes with warm maple vanilla

**SEAGRASS + ALOE**
Wild aloe & ocean fern with aquatic flowers & driftwood

**COCONUT HUSK**
Warm coconut & almond milk with light citrus notes

**CYPRESS + SEA**
Cleansing notes of sheer cypress, water mint & sea moss

**DRIFTWOOD + SEA SALT**
Baltic sea salt with wild sage, bergamot & sun bleached driftwood

**BUBBLE BOAT**
14 oz 2-Wick Candle
7" Wide x 3.5" Tall
Burns 45 hrs
$16 | Min 2 per fragrance

**ROCA BOWL**
24 oz 3-Wick Candle
5.25" Wide x 4" Tall
Burns 60 hrs
$14 | Min 3 per fragrance
SPIRITS

An homage to craft cocktails, this great-selling line combines unique fragrance and the wit of your favorite bartender. Served in both clear and frosted colored glass with a natural cork lid. Check out 1 of 99 “snappy snippets” on the back of each Spirit candle.

SPIRIT JAR

5 oz Candle with natural cork lid and 1 of 99 “Snappy Snippets” on back of each candle 4" - Burns 35 hrs

$8 | Min 3 per fragrance

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9 oz Candle

$10 | Min 3 per fragrance

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The embodiment of elegance, Esque candles are made completely by hand in the USA and packaged in a fabric covered gift box. The line includes a luxurious room spray, pillar and votives all featuring our signature Mysteria fragrance. To celebrate 40 years of brightening the world with candlelight, we created a new limited edition White Esque color.

ESQUE

The embodiment of elegance, Esque candles are made completely by hand in the USA and packaged in a fabric covered gift box. The line includes a luxurious room spray, pillar and votives all featuring our signature Mysteria fragrance. To celebrate 40 years of brightening the world with candlelight, we created a new limited edition White Esque color.

ABOUT MYSTERIA

This signature fragrance has top notes of pine, juniper berry, cypress and mixed herbs. The middle notes include florals such as jasmine, orange blossom, rose and hints of clove. Rounding off the delicate florals are bottom notes of sandalwood, leather, patchouli, amber, musk and vanilla.

MYSTERIA PILLAR

3x4 Fragranced Pillar
Burns 80 hrs

$9.50 | 63303 | Min 3

MYSTERIA VOTIVE 6PK

Sell as open stock or by the box
Burns 15 hrs each

$9 | 63301 | Min 3

MYSTERIA ROOM SPRAY

For use in home and car
16 oz - 9.5”

$9 | 63656 | Min 3
**ESQUE CANDLES**  
12 Designer Colors - Fragranced with Mysteria

**4" GLOBE**  
12 oz Boxed Candle - Burns 50 hrs  
$14 | Min 3 per color

**6" VASE**  
16 oz Boxed Candle - Burns 70 hrs  
$20 | Min 2 per color

**8" BOWL**  
22 oz Boxed Candle - Burns 50 hrs  
$25 | Min 2 per color

**9" FILLED VASE**  
24 oz Boxed Candle - Burns 110 hrs  
$48 | Min 2 per color

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How it's Made  
Esque candles are created by hand painting wax inside clear glass. Our signature wax painting technique is done by artisans in New York State. These artisans blend colored wax with a splash of gold to create wisps of metallic feathers around the inside of each clear glass vessel. Esque candles are filled with our signature fragrance, Mysteria.

In celebration of our 40th Anniversary, we're excited to announce our new special edition Esque. This new white Esque candle joins Northern Lights' longest continually sold and best-selling line. Artisan-made using our exclusive hand painted process, the 40th Anniversary Esque is nestled in our signature fabric giftbox with a commemorative 40th Anniversary gold band. Like all Esque candles before it, the new White Anniversary candle (shown left) is filled with our famous Mysteria fragrance.

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</table>

13 | Esque
CASCADE

Embodying elemental fragrances to create an experience inspired by nature, this line incorporates beautiful cascades of color in unique and spectacular patterns that harmonize with the fragrance within. Artisan-made in the USA.

HOW IT’S MADE
Cascade candles are truly handmade. Northern Lights is world renowned for their exclusive technique of wax painting. The painting method is achieved by layering high temperature, colored wax in a gentle, swirling motion inside clear glass. Cascades of colors glow when lit to create a spectacular, one-of-a-kind finished piece, made in the USA.

CASCADE CANDLE
8 oz Boxed Candle
5” - Burns 40 hrs
$13.50 | Min 3 per fragrance

STORM
Fragile vanilla cream & white flower blossoms
91180

WIND
Bright, fruity blend of apricot & blackcurrant with fresh juniper air
91186

WATER
Refreshing fruity ozonic with white florals, cucumber & light musk
91182

FOREST
Green & ozonic with fir, balsam, pine & cedarwood
91183

DESERT
Zesty ginger, bergamot, lime, white tea & spicy cinnamon bark
91184

FIRE
Sweet creamy almond with a baked citrus coconut vanilla
91185
FRAGRANCE PALETTE

Our core line features fragrances that bring a fresh modern take on classic favorites. Each of these essential fragrances are distinctive, yet versatile enough to be enjoyed year-round.

CERAMIC PILLAR PLATE
Holds 3” diameter pillars, candles & mega tealights
$5 | 59220 | Min 3

FRAGRANCE SHOT DISPLAY BOX
Holds 24 Fragrance Shots
Made of wood
$10 | 85515 | Min 1

FRAGRANCE SHOTS
Our fragrance shots offer an interactive and affordable way for your customers to purchase and test new fragrances.

FRAGRANCE SHOT DISPLAY BOX
With Purchase of 48 Shots

FREE DISPLAY BOX
With Purchase of 48 Shots

ALL BY HAND
Fragrance Palette is packaged using unique illustrations hand painted by one of our talented artists. Each description conveys the fragrance story of each candle. This handcrafted combination works to unite your senses, creating a truly evocative experience.

FRAGRANCE SHOTS
Fragrance Palette pricing on page 20
**FRAGRANCE SHOTS**

- **Persimmon & Quince**: Sun ripened persimmon with the delightful citrus & alluring spiciness of quince blended with refreshing Japanese satsuma
- **Tomato Vine**: Tangy green heirloom tomatoes, the earthy refreshing stem & leaves of the vine with garden fresh bell pepper & celery root
- **Anjou Pear & Lemongrass**: Mouthwatering anjou pear and tropical lemongrass infused with alluring plumeria, white jasmine tea and Italian bergamot
- **Sea Salt & Kelp**: Invigorating coastal air & blue sea kelp blended with Indonesian amber, tropical vetiver, semi-sweet grapefruit & oakmoss

**ROOM SPRAY**

- **Candied Cinnamon**: Spirited, sugar coated, red hot cinnamon with light hints of spicy clove, Banda nutmeg, sweet mandarin & pink peppercorns
- **Sweet Cream & Peppermint**: Sweetly coated creamy peppermints swirled into thick, whipped sweet cream with soft hints of luscious chocolate and creamy
- **Roasted Pumpkin**: Rich velvety pumpkin, scort & delicata squash slow roasted with melted sweet cream butter, a dash of rosemary & fleur de sel
- **Evergreen Forest**: Bundles of freshly trimmed fraser fir, balsam, blue spruce & cedarwood with ice covered pinecones & earthy juniper root

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**ARTISAN CANDLE**

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<th>Fragrance</th>
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**WHITE CANDLE**

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IN THE GARDEN

Repel pesky insects with luxury fragrance. This 28 oz candle is fragranced with a blend of oils from plants that naturally repel bugs. You will love these fragrances so much that you will want to use them indoors too. The 3-wick, boat-shaped ceramic vessel makes a large burn pool that will throw ample fragrance to keep those flying pests at bay.

GARDEN BOAT
28 oz 3-Wick Natural Insect-Repelling Candle
10.75” Wide x 3” Tall
Burns 50 hrs
$22 | Min 2 per fragrance

IN THE GARDEN

ROSEMARY & CEDAR
Freshly picked rosemary with cedar wood & cinnamon bark
$2751

MANDARIN & THAI BASIL
Fresh Thai basil stems with cooling mandarin orange & saffron
$2752

HONEYDEW & LAVENDER
Sweet honeydew melon with fresh fig & bouquets of English lavender
$2753

RED GRAPEFRUIT & CITRONELLA
Sparkling ruby red grapefruit, lemon zest & citronella blooms
$2750
HERBAN GARDEN

Fresh herb-inspired fragrances bring out your inner green thumb, but the experience doesn’t end there. Reuse the ceramic pot to plant the seeded topper and grow your own herb garden.

FROM CANDLE TO HERB GARDEN

Each Herban Garden candle comes packaged with a plantable seed disc infused with a blend of herb seeds including oregano, basil and parsley. Simply fill your pot with soil, place the seed disc on the soil and top it off with a thin layer of additional soil and water.

MINT BASIL
Frosted wild mint, bergamot & white sandalwood
64710

THYME & PARSLEY
Crisp notes of parsley, fir needle & spicy vanilla musk
64712

CHAMOMILE & AVOCADO
Fresh avocado fruit, eucalyptus & light floral notes
64711

KAFFIR LIME & OREGANO
Sun dried citrus with a mixed herb blend
64713

HERBAN GARDEN 12 oz Candle
with plantable seed disc
5" - Burns 60 hrs
$10 | Min 3 per fragrance

Plantable Herbal Seed Disc
These bee-utiful hand poured and hand rolled candles feature natural beeswax from natural worker bees doing natural bee things. Out of respect for those hardworking bees, natural elements have been used to complete this clean burning, smoke and soot free candle. Made in New York State.

**BEE HIVE TAPERS**

8" 2pc Pack
Hand Rolled Natural Beeswax

$9.50  |  73610  |  Min 6

- Natural Beeswax
- 100% Lead-Free
- Cotton Wicks
- Packaging made from recycled materials

**BEE HIVE CANDLES**

7.5 oz Candle - 4" - Burns 40 hrs
$13.50  |  Min 3 per fragrance

- Lavender & Honey
- Clover & Honey
- Avocado & Honey
- Buckwheat & Honey
Our wax melt program offers your customers an interactive and fun way to mix and match their favorite fragrances. The line has been expanded by popular demand to include our signature Whiskey & Tobacco and Plum Orchid fragrances.

4 BUCKET STARTER PROGRAM - shown left
4 - 5 lb bags of Wax Melts
4 - Metal Scoops - Free
4 - Galvanized Buckets & Lids - Free

Program Cost: $172  Save: $46
Cost $2.15 per pk - Retail $4.99 per pk
Your Markup 132%

8" METAL BUCKET
$8 | 85512 | Min 2
FREE WITH PROGRAM

COUNTER DISPLAY PROGRAM - shown above
12 - 5 lb bags of Wax Melts
120 - Empty Pillow Packs
2 - Metal Scoops
1 - 26" x 20" Wooden Display - Free

Program Cost: $523  Save: $175
Cost $2.15 per pk - Retail $4.99 per pk
Your Markup 132%

WAX MELT PROGRAMS
Merchandise for maximum profit. Let your customers fill their own 4 oz pillow packs and mix and match their own fragrances.

WAX MELTS

WAX MELT PROGRAMS

METAL SCOOP
$3.50 | 85513 | Min 2
FREE WITH PROGRAM

5 LB BULK MELTS
Fills 1 Bucket and 20 4 oz Pillow Packs
$38 | Min 1

8" METAL BUCKET
$8 | 85512 | Min 2
FREE WITH PROGRAM

20 EMPTY 4 OZ PILLOW PACKS
$5 | 15004 | Min 1 (20 pcs)

12 FRAGRANCE COUNTER DISPLAY
$175 | 85558
FREE DISPLAY with purchase of 12 fragrances

FREE DISPLAY with purchase of 12 fragrances

Program Cost: $172  Save: $46
Cost $2.15 per pk - Retail $4.99 per pk
Your Markup 132%

Cost $2.15 per pk - Retail $4.99 per pk
Your Markup 132%

Program Cost: $523  Save: $175
Cost $2.15 per pk - Retail $4.99 per pk
Your Markup 132%

Program Cost: $172  Save: $46
Cost $2.15 per pk - Retail $4.99 per pk
Your Markup 132%

Program Cost: $523  Save: $175
Cost $2.15 per pk - Retail $4.99 per pk
Your Markup 132%
### MASON MELTS

8 oz Ball brand Mason jar with metal lid filled with approximately 100 wax melts - 5” Tall

<table>
<thead>
<tr>
<th>Fragrance</th>
<th>Code</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cranberry</td>
<td>15133</td>
</tr>
<tr>
<td>Cinnamon</td>
<td>15139</td>
</tr>
<tr>
<td>Farmstand Peach</td>
<td>15144</td>
</tr>
<tr>
<td>Ginger Tea &amp; Honey</td>
<td>15121</td>
</tr>
<tr>
<td>Mysteria</td>
<td>15129</td>
</tr>
<tr>
<td>Vanilla Cream</td>
<td>15120</td>
</tr>
<tr>
<td>Fresh Pear</td>
<td>18279</td>
</tr>
<tr>
<td>Mysteria</td>
<td>18280</td>
</tr>
<tr>
<td>Ginger Tea &amp; Honey</td>
<td>18289</td>
</tr>
<tr>
<td>Vanilla</td>
<td>18284</td>
</tr>
<tr>
<td>Fresh Linen</td>
<td>18282</td>
</tr>
<tr>
<td>Plum Orchard</td>
<td>18283</td>
</tr>
<tr>
<td>Crisp Apple &amp; Tobacco</td>
<td>15145</td>
</tr>
<tr>
<td>Old Orchard</td>
<td>15136</td>
</tr>
<tr>
<td>Fresh Pear</td>
<td>15137</td>
</tr>
<tr>
<td>Fresh Linen</td>
<td>15127</td>
</tr>
<tr>
<td>Lavender Vanilla</td>
<td>15126</td>
</tr>
<tr>
<td>Plum Orchard</td>
<td>15143</td>
</tr>
<tr>
<td>Farmstand Peach</td>
<td>18291</td>
</tr>
<tr>
<td>Old Orchard</td>
<td>18285</td>
</tr>
<tr>
<td>Fresh Pear</td>
<td>18290</td>
</tr>
<tr>
<td>Fresh Linen</td>
<td>18287</td>
</tr>
<tr>
<td>Lavender Vanilla</td>
<td>18288</td>
</tr>
<tr>
<td>Plum Orchard</td>
<td>18292</td>
</tr>
</tbody>
</table>

### ELECTRIC WAX MELT WARMER

Cream colored matte finish 7” ceramic warmer includes 25 watt halogen bulb, 36” cord and packaged in a photo box

<table>
<thead>
<tr>
<th>Price</th>
<th>Code</th>
</tr>
</thead>
<tbody>
<tr>
<td>$12.50</td>
<td>15120</td>
</tr>
</tbody>
</table>

### MADE IN USA

Our wax melts are hand poured in the USA with highly fragranced wax. They are smokeless and flameless. Their convenient size allows for fast melting and are customizable for light or heavy fragrance depending on how many chips you choose to melt. In addition to offering them in bulk form, we proudly package them in classic, American Made Ball jars.

### HOW TO USE WAX MELTS

1. Place a few wax melts into a clean warmer dish
2. Warmer will melt the wax chips releasing fragrance into the air
3. When you are done, allow wax to cool and harden, which makes for easy removal
FIRESTARTERS

Never again struggle to light your fire, and do it with a little style! Our Down to Earth Firestarters contain 10 tearaway pods filled with colored, highly fragranced wax. To use, simply place a pod under your logs and light. Works the first time, every time with wet or dry wood.

FRAGRANCED FIRESTARTERS
Each Box Contains 10 pods - 10.25" Tall
Perfect for fireplaces, wood stoves, campfires, and more. You’ll never need kindling again.
$6.50 | Min 6 per fragrance

BOTTELABRA

Our best-selling accessory. Upscale any bottle into a distinctive taper or tealight holder. Available in gold, pewter and bronze finishes.

FRAGRANCED FIRESTARTERS

Redwood Forest
59159

Cinnamon
59155

Maple Bacon
59152

Citronella
59151

S’mores
59153

Fresh Cut Pine
59150

Tealights sold on pg39 / Mini Tapers pg35 / Tapers pg38

BOTTELABRA DISPLAYS

For tapers or tealights 5.5" x 3.25"
$6 | Min 6 per style

GOLD
Tealight Holder 64389
Taper Holder 64390

BRONZE
Tealight Holder 64385
Taper Holder 64386

PEWTER
Tealight Holder 64381
Taper Holder 64382

FREE WITH PROGRAM
Call for Details

BOTTLELABRA DISPLAYS

2 PEG DISPLAY
Holds 12 BotteLabras
$18 | 86000 | Min 1

4 PEG DISPLAY
Holds 24 BotteLabras
$22 | 85999 | Min 1

Bottelabra | 32
Artisan-made of hand-forged wrought iron, the Blacksmith collection is oil-rubbed to create a deep matte black finish. These charismatic, rustic accessories create a unique ambience of warmth and comfort in any home decor.

BLACKSMITH

BLACKSMITH 5.5" TAPER HOLDER
$8 | 58463 | Min 4

BLACKSMITH 11.5" TAPER HOLDER
$11 | 58465 | Min 4

BLACKSMITH 9.5" TAPER HOLDER
$9.50 | 58464 | Min 4

BLACKSMITH 3 PC SET - 1 ea. size
$27 | 58466 | Min 4

BLACKSMITH 10" TAPER RING
$18 | 58458 | Min 3

BLACKSMITH 12.5" TAPER HURRICANE
$18 | 58462 | Min 3

BLACKSMITH 5" PILLAR PLATE
$6 | 58459 | Min 3

BLACKSMITH 9.5" SNUFFER
$9.50 | 58464 | Min 4

BLACKSMITH 9.5" SNUFFER
$8.50 | 58453 | Min 6
CANDLE HOLDERS

TULA 9"
$15 | 58074 | Min 3

TULA 10.5"
$18 | 58075 | Min 3

MINI TAPER HOLDER 3.25"
$2.50 | 64520 | Min 6

SIMPLICITY 4" BRONZE
$3.50 | 64599 | Min 6

SIMPLICITY 4" GOLD
$3.50 | 64600 | Min 6

SIMPLICITY 4" PEWTER
$3.50 | 64599 | Min 6

4PC 4" MINI TAPER PACK
$3.50 | 73607 | Min 6

TAPER COMBO PACKS
Includes 6 12" tapers in 3 color combinations shown below

6PC BOX

<table>
<thead>
<tr>
<th>Style</th>
<th>Colors</th>
<th>Included Colors</th>
</tr>
</thead>
<tbody>
<tr>
<td>Linen Closet</td>
<td>2 - Tan 2 - White 2 - Ivory</td>
<td>2 - Tan 2 - White 2 - Ivory</td>
</tr>
<tr>
<td>Autumn Harvest</td>
<td>2 - Bordeaux 2 - Terra Cotta 2 - Caramel</td>
<td>2 - Bordeaux 2 - Terra Cotta 2 - Caramel</td>
</tr>
<tr>
<td>Mistletoe</td>
<td>2 - Crimson 2 - White 2 - Hunter Green</td>
<td>2 - Crimson 2 - White 2 - Hunter Green</td>
</tr>
<tr>
<td>Country Christmas</td>
<td>2 - Bordeaux 2 - Ivory 2 - Moss Green</td>
<td>2 - Bordeaux 2 - Ivory 2 - Moss Green</td>
</tr>
</tbody>
</table>

72697 72698 72696 72695
73350 73351 73352 73353

6PC BOX

6pk 12" Tapers in Gift Bag
$8.50 | Min 3 per style

BAG & BOW

6pk 12" Tapers in Box
$14.50 | Min 3 per style

ADVENT TAPERS
12" Tapers 4pk
3 purple and 1 soft pink
$6.50 | 94124 | Min 6

Mistletoe
Country Christmas
Autumn Harvest
Linen Closet

2 - Tan
2 - White
2 - Ivory
2 - Bordeaux
2 - Terra Cotta
2 - Caramel
2 - Crimson
2 - White
2 - Hunter Green
2 - Bordeaux
2 - Ivory
2 - Moss Green
2 - Bordeaux
2 - Moss Green

6pk 12" Tapers in Gift Bag
$8.50 | Min 3 per style

6pk 12" Tapers in Box
$8.50 | Min 3 per style
## Tapers

Our quality, European-style tapers come in 12" and 7" standard diameter. Each have 30% more wax than traditional tapers and burn 1" per hour. Our 10" wide tapers have a tapered bottom to fit standard holders and burn 13 hours each. Mini tapers burn 4 hours each and also fit any standard holder.

### PREMIUM QUALITY • FRAGRANCE FREE

<table>
<thead>
<tr>
<th>Taper Style</th>
<th>Description</th>
<th>Packs</th>
<th>Price Per Pack</th>
<th>Min Per Color</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>7&quot; TAPERS</strong></td>
<td>12 pc Box</td>
<td>$15 ($1.25 ea)</td>
<td>Min 2 per color</td>
<td></td>
</tr>
<tr>
<td>10&quot; TAPERS</td>
<td>12 pc Box</td>
<td>$22.20 ($1.85 ea)</td>
<td>Min 2 per color</td>
<td></td>
</tr>
<tr>
<td><strong>12&quot; TAPERS</strong></td>
<td>12 pc Box</td>
<td>$16.20 ($1.35 ea)</td>
<td>Min 2 per color</td>
<td></td>
</tr>
<tr>
<td><strong>12&quot; 2PC PACK</strong></td>
<td>2pc Pack in Decorative Box</td>
<td>$3.80</td>
<td>Min 6 per color</td>
<td></td>
</tr>
<tr>
<td><strong>2PK DISPLAY</strong></td>
<td>Holds 36 12&quot; 2pk Tapers</td>
<td>$20</td>
<td>85998</td>
<td></td>
</tr>
<tr>
<td><strong>12&quot; 6PC PACK</strong></td>
<td>6pc Pack in Box</td>
<td>$8.50</td>
<td>Min 3 per color</td>
<td></td>
</tr>
</tbody>
</table>

**FREE WITH PROGRAM** Call for Details

**24 DESIGNER COLORS**

### Taper Colors

- **White**
- **Ivory**
- **Tan**
- **Tangerine**
- **Caramel**
- **Red**
- **Green**
- **Blue**
- **Amber**
- **Rosewood**
- **Bordeaux**
- **Midnight Blue**
- **Prairie Blue**
- **New Leaf**
- **Eucalyptus**
- **Plum**
- **Lilac**
- **Moss Green**
- **Hunter Green**
- **Lemon Zest**
- **Fuchsia**
- **Goldfish**
- **Crimson**
- **Caramel**

**Burns**

- 7" TAPERS Burns 7 hrs
- 10" WIDE TAPERS Burns 13 hrs
- 12" TAPERS Burns 13 hrs
- **12" 2PC PACK** Burns 6 hrs
- **12" 6PC PACK** Burns 10 hrs
- 7" TAPERS Burns 4 hrs
- **12" 2PC PACK** Burns 4 hrs
- **12" 6PC PACK** Burns 4 hrs

**Other Information**

- Holds 36 12" 2pk Tapers
- FREE WITH PROGRAM
- CALL FOR DETAILS
**CANDLE ESSENTIALS**

<table>
<thead>
<tr>
<th>Description</th>
<th>Price</th>
<th>Code</th>
<th>Minimum</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>CANDLE ADHESIVE</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Use to secure candles in place</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>$2.25</td>
<td>91708</td>
<td>Min 12</td>
<td></td>
</tr>
<tr>
<td><strong>WICK TRIMMER</strong></td>
<td>$6</td>
<td>91699</td>
<td>Min 12</td>
</tr>
<tr>
<td><strong>WICK SNUFFER</strong></td>
<td>$2.50</td>
<td>91705</td>
<td>Min 12</td>
</tr>
<tr>
<td><strong>CANDLE TOOLS</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>TEALIGHT TONGS</strong></td>
<td>$3</td>
<td>91787</td>
<td>Min 12</td>
</tr>
<tr>
<td><strong>TOOL DISPLAY</strong></td>
<td>$20</td>
<td>86007</td>
<td></td>
</tr>
<tr>
<td>FREE WITH PROGRAM Call for Details</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Description</th>
<th>Price</th>
<th>Code</th>
<th>Minimum</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>UNFRAGRANCED TEALIGHTS</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>12 PC 6HR TEALIGHTS</td>
<td>$3.50</td>
<td>91708</td>
<td>Min 6</td>
</tr>
<tr>
<td>50 PC 6HR TEALIGHTS</td>
<td>$10</td>
<td>91044</td>
<td>Min 6</td>
</tr>
<tr>
<td>5PC MEGA TEALIGHTS 5pc pack - Burns 12 hrs each</td>
<td>$5</td>
<td>91049</td>
<td>Min 6</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Description</th>
<th>Price</th>
<th>Code</th>
<th>Minimum</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>UNFRAGRANCED VOTIVES</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>6 PC 15HR VOTIVES</td>
<td>$6</td>
<td>91698</td>
<td>Min 6</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Description</th>
<th>Price</th>
<th>Code</th>
<th>Minimum</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>UNFRAGRANCED PILLARS</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>3 x 4 PILLAR</strong> Burns 100 hrs</td>
<td>$8</td>
<td>91044</td>
<td>Min 6</td>
</tr>
<tr>
<td><strong>3 x 6 PILLAR</strong> Burns 120 hrs</td>
<td>$10</td>
<td>91049</td>
<td>Min 6</td>
</tr>
</tbody>
</table>

**Unfragranced Pillars**

- **Pure White**: 43101
- **Ivory**: 43102
- **Sand**: 43112
- **Caramel**: 43104
- **Terra Cotta**: 43103
- **Crimson**: 43106
- **Bordeaux**: 43108
- **Amethyst**: 43109
- **Turquoise**: 43111
- **Hunter Green**: 43107
- **Moss Green**: 43105
- **Barnwood**: 43114

**3x4 PILLAR 3x6 PILLAR**

**Hand Poured in USA - Solid Color Throughout**

6 PC MEGA TEALIGHTS 5pc pack - Burns 12 hrs each

**UNFRAGRANCED VOTIVES**

- **Pure White**: 43101
- **Ivory**: 43102
- **Sand**: 43112
- **Caramel**: 43104
- **Terra Cotta**: 43103
- **Crimson**: 43106
- **Bordeaux**: 43108
- **Amethyst**: 43109
- **Turquoise**: 43111
- **Hunter Green**: 43107
- **Moss Green**: 43105
- **Barnwood**: 43114
We recommend testers to boost your sales. It’s been proven that, when retailers burn our signature fragrances in their store, they sell more. Testers are available for most of our fragranced collections.

- One tester is available at 50% off the wholesale price when ordering 6 or more of any one fragrance.
- Add “TESTER” as a suffix to stock code when ordering.
- Testers come without packaging and labeled “Tester”.

**CONTACT US**
Monday - Friday 9-5 EST
Tel: 585.593.1200 | Fax: 585.593.6481
Email Inquiries: sales@northernlightscandles.com
Order Online: NorthernLightsWholesale.com

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**THE NATURE OF HANDMADE PRODUCTS**
Our artisan-made products may include variation in color and finish. We consider this part of their handmade beauty. Please keep this in mind when you order and receive our products.

**PAYMENT**
First orders are prepaid. We accept MasterCard, Visa, American Express and Discover. Following credit review, net 30 terms may be approved.

**SUGGESTED RETAIL PRICING**
Our products are sold for retail only and designed to resell at keystone or greater pricing. To protect all customers, we’ve implemented a MAP policy and ask that products featured in this catalog are not sold below keystone pricing. We reserve the right to decline orders from retailers selling below suggested retail.

**SHIPPING**
We ship FedEx and UPS. FOB Wellsville, NY 14895 USA

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**DISPLAY FIXTURES**
Display your Northern Lights products on our custom branded fixtures. Made of solid rough cut American pine with a white wash finish. Built in 3 pieces for easy assembly. Contact us for program details and product configurations.

<table>
<thead>
<tr>
<th>32&quot; DISPLAY</th>
<th>47&quot; DISPLAY</th>
</tr>
</thead>
<tbody>
<tr>
<td>$495</td>
<td>$695</td>
</tr>
<tr>
<td>85552</td>
<td>85553</td>
</tr>
</tbody>
</table>

**POINTER OF SALE EASEL SIGNAGE**
Display your Northern Lights products with our free point of sale signage. Speak to your sales representative or visit our wholesale website for our full selection.

**THE FINE PRINT**

**MINIMUM ORDERS**
Minimum first orders are $250. Minimum re-orders are $125. Re-orders for less than the minimum will be rounded up to the case pack minimum.

**MINIMUM CASE PACKS**
Minimums per item are listed throughout the catalog. Any order received for less than the minimum will be rounded up to the case pack minimum.

**PAYMENT**
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